

WEIGHTED GUIDELINES PROFIT/FEE OBJECTIVE

(See Instructions on Reverse)

1	CONTRACTOR IDENTIFICATION	a. COMPANY NAME		b. DIVISION NAME (IF ANY)			
		c. STREET ADDRESS		d. CITY	e. STATE	f. ZIP CODE	
2. WEIGHTED GUIDELINES CATEGORY (CHECK ONE) a. <input type="checkbox"/> MANUFACTURING b. <input type="checkbox"/> RESEARCH AND DEVELOPMENT c. <input type="checkbox"/> SERVICES				3. TYPE OF CONTRACT			
4. BASIC PROCUREMENT INSTRUMENT IDENTIFICATION NO.						5. SPECIALIST NAME	
a. PURCHASING OFFICE		b. FY	c. C/S PROD/SVCS CODE	d. PR NO.			
6. WEIGHTED GUIDELINES PROFIT FACTORS							
PROFIT/FEE FACTOR OR SUBFACTOR (a)		MEASUREMENT BASE (b)	PROFIT WAGE RANGES			ASSIGNED WEIGHT (%) (f)	PROFIT/FEE DOLLARS (g)
			MFG (%) (c)	R&D (%) (d)	SVCS (%) (e)		
PART I - CONTRACTOR EFFORT							
7. MATERIAL ACQUISITION							
a. SUBCONTRACTED ITEMS			1 TO 5	1 TO 5	1 TO 5		
b. PURCHASED PARTS			1 TO 4	1 TO 4	1 TO 4		
c. OTHER MATERIAL			1 TO 4	1 TO 4	1 TO 4		
8. ENGINEERING							
a. DIRECT LABOR			9 TO 15	9 TO 15			
b. OVERHEAD			6 TO 9	6 TO 9			
9. MANUFACTURING							
a. DIRECT LABOR			5 TO 9	5 TO 9			
b. OVERHEAD			4 TO 7	4 TO 7			
10. SERVICES							
a. DIRECT LABOR					5 TO 15		
b. OVERHEAD					4 TO 8		
11. OTHER COSTS							
12. GENERAL MGMT - G & A			6 TO 8	6 TO 8	6 TO 8		
13. TOTAL EFFORT							
PART II - CONTRACTOR RISK							
14. COST RISK		(Total from Col. b)	0 TO 8	0 TO 7	0 TO 4		
PART III - FACILITIES INVESTMENT							
15. CAPITAL EMPLOYED		(Line 8 of DOT F 4220.34)	16 TO 20				
16. BASIC PROFIT/FEE OBJECTIVE		(Items 13 + 14 + 15, Col. g)					
PART IV - SPECIAL FACTORS							
17. SPECIAL PROFIT/FEE OBJECTIVE							
a. PRODUCTIVITY							
b. INDEPENDENT DEVELOPMENT			1 TO 4	1 TO 4			
c. OTHER		(Total from Item 16)	-5 TO +5	-5 TO +5	-5 TO +5		
d. TOTAL SPECIAL PROFIT/FEE OBJECTIVE							
18. SUBTOTAL PROFIT/FEE OBJECTIVE		(Items 16 + 17, col. g)					
PART V - COST OF MONEY OFFSET (Applicable to Research and Development and Services Weighted Guidelines only.)							
19. LESS: FACILITIES CAPITAL COST OF MONEY							
20. TOTAL PROFIT/FEE OBJECTIVE		(Items 18-19, col. g)					